



## **WINNERS**

**Cat. 2 Best Color Newspaper Ad**

**Winner**      ***Standard Pacific Homes, Standard Pacific Time***

**Cat. 3 Best Color Magazine Ad**

**Winner**      ***Mattamy Homes, Circle Cross Ranch***

**Cat. 4 Best Billboard**

**Winner**      ***Beazer Homes, La Casa Adequada***

**Cat. 5 Best Ad Campaign By A Builder**

**Winner**      ***Rosewood Homes, Custom Quality Homes***

**Cat. 6 Best Builder Web Site Closing Less Than 500 Homes Per Year**

**Winner**      ***Alexander Homes***

**Cat. 7 Best Builder Web Site Closing More Than 500 Homes Per Year**

**Winner**      ***Trend Homes***

**Cat. 10 Best Design Center By A Builder**

**Winner**      ***Montalbano Homes***

**Cat. 11 Best Interior Merchandising For Homes Under \$200,000**

**Winner**      ***Trend Homes, The Colony at Vistancia, 1303 Plan***

**Cat. 12 Best Interior Merchandising For Homes From \$200,001 To \$300,000**

**Winner**      ***Shea Homes, Spur Crossing at Old Stone Ranch, The Martinique Plan 2233***

**Cat. 13 Best Interior Merchandising For Homes From \$300,001 To \$450,000**

**Winner**      ***Rosewood Homes, Mountain Gate at Vistancia, Residence Two***



- Cat. 14 Best Interior Merchandising For Homes From \$450,001 To \$600,000**  
**Winner**      ***Rosewood Homes, Mountain Gate at Vistancia, Residence Three***
- Cat. 15 Best Interior Merchandising For Homes Over \$600,000**  
**Winner**      ***Rosewood Homes, Rosewood at DC Ranch, Residence Three***
- Cat. 16 Best Detached Floor Plan For Homes Under \$200,000**  
**Winner**      ***Standard Pacific Homes, Villages at Glennwilde, Plan 3531***
- Cat. 17 Best Detached Floor Plan For Homes From \$200,001 To \$300,000**  
**Winner**      ***Beazer Homes, Palo Brea Highland, Balsam 2576***
- Cat. 18 Best Detached Floor Plan For Homes From \$300,001 To \$450,000**  
**Winner**      ***Standard Pacific Homes, The Crossings at Canyon Trails, Plan 5507***
- Cat. 19 Best Detached Floor Plan For Homes From \$450,001 To \$600,000**  
**Winner**      ***Nicholas Homes, Valencia at Montecito, Leon- submitted by Linderoth Associates Architects, Inc.***
- Cat. 20 Best Detached Floor Plan For Homes Over \$600,000**  
**Winner**      ***Toll Brothers, Inc., Windgate Ranch Scottsdale, Vaquero***
- Cat. 22 Best Attached Floor Plan for Homes from \$200,000 To \$500,000**  
**Winner**      ***Del Webb, Desert Ridge Infinity Series, Bora Plan 3- submitted by Linderoth Associates Architects, Inc.***
- Cat. 23 Custom Home of the Year Under \$2,500,000**  
**Winner**      ***RS Homes, Schwartz/Thrasher Residence***
- Cat. 24 Custom Home of the Year Over \$2,500,000**  
**Winner**      ***Calvis Wyant Luxury Homes, Desert Mountain – Saguaro Forest, Private Residence***
- Cat. 25 Rookie Of The Year For A Company Closing Less Than 500 Homes A Year**  
**Winner**      ***Crystal Neill, Ashton Woods Homes***



**Cat. 26 Rookie Of The Year For A Company Closing 500 Or More Homes A Year**  
**Winner**      ***Bill Knutson, Brown Family Communities***

**Cat. 27 Salesperson Of The Year With A Company Closing Less Than 500 Homes A Year**  
**Winner**      ***Marcella Groudan, Toll Brothers, Inc.***

**Cat. 28 Salesperson Of The Year With A Company Closing 500 Or More Homes A Year**  
**Winners**      ***Paul Bruccoleri, Beazer Homes***

**Cat. 30 Community Sales Team Of The Year**  
**Winners**      ***Paula Osterhoudt, Dawn Kirchner, Shea Homes***

**Cat. 32 Sales Manager Of The Year Over 500 Homes**  
**Winners**      ***Steve Troth, Standard Pacific Homes***

**Cat. 33 Sales And Marketing Manager/Director Of The Year**  
**Winner**      ***Guy Melton, Beazer Homes***

**Small Volume Builder Of The Year**  
**Winner**      ***Rosewood Homes***

**Grand Award**  
**Winner**      ***TIE -Beazer Homes***  
***and***  
***Standard Pacific Homes***

## **2007 Top Producers**

**Marcella Groudan, Toll Brothers – *Top Dollar Earner (\$34,133,050.00)***  
**Jacob Rhoads, Pulte Homes – *Top Unit Sales***



## **2007 Top Ten Producers**

**Marcella Groudan, Toll Brothers**  
**Nathalie Esposito, Pulte Homes**  
**Amber Holder, Toll Brothers**  
**Nancy Warner, Beazer Homes**  
**Dee Smith, Toll Brothers**  
**Greg Murray, Toll Brothers**  
**Joshua Schneberger, Pulte Homes**  
**Carolyn Whitaker, Toll Brothers**  
**Norah Wells, Toll Brothers**  
**Meagan Campagna, Toll Brothers**

## **2007 Carl A. Wilson Lifetime Achievement Award Recipients**

### **Beazer Homes**

**Paul Bruccoleri                   \$51,288,429**  
**Mark Smith                       \$50,511,982**

### **Brown Family Communities**

**Cindy Aaslid                     \$56,259,321**  
**Ali Hodjati                       \$50,410,251**  
**Amy Payne                       \$64,021,231**

### **Cresleigh Homes of Arizona**

**Brian Burgmeier               \$57,904,620**

### **D.R. Horton – Continental Series**

**Daleann Darren               \$75,758,889**

### **Element Homes**

**Kelli Blagen                     \$51,440,455**  
**John Capriotti                 \$51,120,502**

### **Meritage Homes**

**Susan Anderson               \$50,278,902**  
**Bob Muncey                   \$53,648,618**

### **Montalbano Homes**

**Terri Cifalia                   \$51,686,000**

### **Pulte Homes**

**Kyle Cropper                   \$51,217,215**



<b>Scott Lacher</b>	<b>\$56,347,871</b>
<b>Jim Pope</b>	<b>\$50,950,024</b>
<b>Elaine Ranson</b>	<b>\$53,913,833</b>

<b>Shea Homes</b>	
<b>Belle Rose</b>	<b>\$53,935,044</b>
<b>Lisa Smith</b>	<b>\$52,288,993</b>
<b>Michelle Watkins</b>	<b>\$53,534,237</b>

<b>Standard Pacific Homes</b>	
<b>Jim Horyza</b>	<b>\$51,632,990</b>
<b>Rhonda Collett</b>	<b>\$52,799,607</b>

<b>Toll Brothers</b>	
<b>Greg Murray</b>	<b>\$58,203,087</b>
<b>Dee Smith</b>	<b>\$60,007,736</b>